



District 99
Statement of Profit & Losses (Actual vs. Budget Summary, \$ CDN)
For the year ended June 30, 2019
(Unfavourable variances in brackets)

| | <u>Actual</u> | | <u>Budget</u> | | <u>Variance</u> |
|--------------------------------|---------------|-------------------|---------------|--------------------|-----------------------|
| District Revenue | | | | | |
| Membership Revenue | \$ | 66,904.45 | \$ | 67,682.00 | \$ (777.55) |
| Conference Revenue | | 36,177.28 | | 50,000.00 | (13,822.72) |
| TLI Revenue | | 7,480.00 | | 12,000.00 | (4,520.00) |
| Speech Contest Revenue | | 86.00 | | 0.00 | 86.00 |
| Other Revenue | | 606.03 | | 0.00 | 606.03 |
| Total District Revenue | \$ | 111,253.76 | \$ | 129,682.00 | \$ (18,428.24) |
| District Expenses | | | | | |
| Conference Expenses | \$ | 36,863.24 | \$ | 49,495.00 | \$ 12,631.76 |
| TLI Expenses | | 11,610.31 | | 17,200.00 | 5,589.69 |
| Marketing Expense | | 8,672.73 | | 19,950.29 | 11,277.56 |
| Communications & PR Expenses | | 3,480.37 | | 7,236.95 | 3,756.58 |
| Education & Training Expense | | 7,999.98 | | 12,955.58 | 4,955.60 |
| Speech Contest Expenses | | 1,684.42 | | 3,750.50 | 2,066.08 |
| Administration Expenses | | 3,564.75 | | 6,923.08 | 3,358.33 |
| Travel Expense | | 28,985.02 | | 49,912.31 | 20,927.29 |
| Other Expenses | | 3,482.04 | | 3,457.00 | (25.04) |
| Total District Expenses | \$ | 106,342.86 | \$ | 170,880.71 | \$ 64,537.85 |
| Total Net Income | \$ | 4,910.90 | \$ | (41,198.71) | \$ 46,109.61 |