## **FINAL THOUGHTS**

- Membership Growth & Retention Happens When:
  - Current members are making and meeting goals
  - Current members are taking leadership roles
  - Current members are mentoring new members
  - The club advertises
  - The club members invite guests
  - Guests are welcomed & invited to join
  - New members are incorporated into meetings
  - New members are mentored
  - New members are making and meeting goals